

Onmark GPO **Trusted Expertise, Valuable Retina Drug Savings**

Are you getting the most out of your GPO?

We're entering a new era of care delivery, and with it comes the challenge of managing the costs of exciting new therapies for a growing patient demand. While any GPO can offer you savings, the Onmark® GPO has the proven expertise and track record you can trust to help your practice maximize the full savings available on high cost drugs.

The Onmark GPO Model

Onmark's primary focus is getting our members the best pricing possible on their drug purchases. While our members also have access to great McKesson tools and services such as inventory management, we believe a GPO should be focused on getting you the best price possible on your drug purchases and have the results to prove it.

With the Onmark approach, our members have access to:



A Large Group of Independent Retina Specialists with Collective Purchasing Influence



A Proven Team of Experts Helping You Achieve Additional, Performance-Based Savings on Lucentis



Tools to Track Your Performance



What's Our Secret?

Providing the best drug contract pricing means working closely with our Retina members to understand their needs and provide beneficial drug savings.

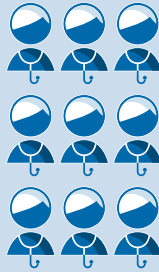
Contact us at msh@mckesson.com to learn more about our membership benefits.

Always looking for more

The Onmark GPO is always working with biopharmaceutical manufacturers to deliver savings on new therapies or expand savings on new therapies.

Significant Lucentis savings available to Onmark members

We continue to invest in and support our Retina members



We represent more than

1000

Retina specialists

In addition to Genentech's direct discounts and rebates on Lucentis, Onmark members can achieve up to an additional 2% rebate on their quarterly purchases

We have delivered more than

\$11M

in Lucentis rebates to Onmark GPO members



Onmark members consistently achieve rebates for their Lucentis purchases each quarter

2%



So whether you're already familiar with your Onmark portfolio or interested in learning more, reach out to your McKesson representative and see what the Onmark GPO is doing for you.

McKesson
One Post Street
San Francisco, CA 94104
www.mckesson.com/ophthalmology
855.477.9800